

Build Your Profits with Shade Automation

Builders Wiring Checklist

- Audio
- Security
- HVAC
- Lighting
- Automated Window Coverings**



Simple to Sell



Simple to Specify



Simple to Profit

For more information on
how to build your profits
with shade automation,
please call:
877-43SOMFY

somfy

Simple to Sell!

Consumers are sure to identify with the lifestyle benefits associated with automated window coverings. Windows that are typically hard to reach – skylights, behind counters or bathtubs and high windows – are now convenient to adjust with a touch of a button. And it's simple to suggest a pre-wiring package that can easily be rolled into the homeowners mortgage payment.

Conveniently Adjust Hard to Reach Windows...



Skylights
Window Behind Counter



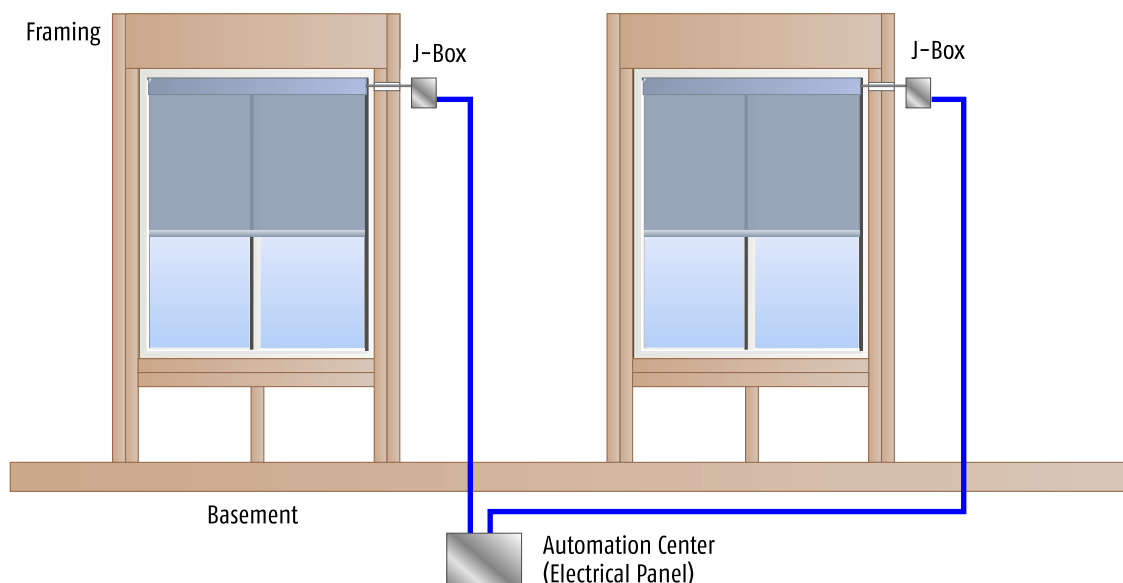
Window Behind Bathtub



High Windows

Simple to Specify!

Prewire all motor locations with 14/3 + ground gauge wire which is easily home run to the basement to an automation center (electrical panel).



Simple to Profit! Sell Pre-Wiring Packages...

It's easy to add dollars to your bottom line when you consider automated window coverings. With increasing demand from consumers for motorized shades and blinds, the opportunity to sell pre-wiring packages exists with every new home buyer. Simply offer 3 basic packages and let your clients decide.

Suggested Pre-Wiring Packages:

STANDARD

Hard to Reach Windows:

- High Window
- Window Behind Counter
- Window Behind Bathtub
- Skylights

PREMIUM

Standard Plus:

- Family Room Windows
- Master Bedroom Windows
- Awning

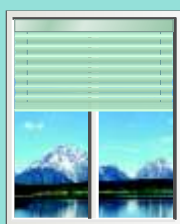
ULTRA

Premium Plus:

- Home Theater
- Sunroom
- All Additional Windows



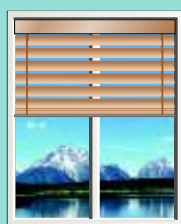
Products Automated by Somfy Include:



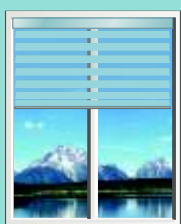
Cellular Shades



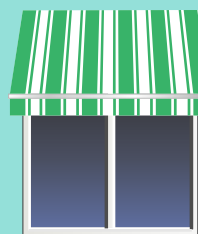
Roller Shades



Horizontal Blinds



Sheer Horizontal Shades



Awning



Rolling Shutters



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